

# NORMLS COMPUTER TRAINING

FEBRUARY 2012 - APRIL 2012

## JOHN LENTZ, JR. TRAINING LAB

RULES & REGULATIONS	
Thurs 2/2	9:00-11:00
Thurs 3/1	9:00-11:00
Thurs 4/5	9:00-11:00

RAPATTONI PROSPECTING	
Wed 2/15	1:30 - 3:30 CEU
Thurs 3/22	9:00 - 11:00 CEU
Thurs 4/26	1:30 - 3:30 CEU

RAPATTONI CMA	
Wed 2/22	9:00 - 11:00 CEU
Thurs 3/22	1:30 - 3:30 CEU
Thurs 4/26	9:00 - 11:00 CEU

REALIST: USING TAX DATA	
Thurs 2/9	9:00 - 11:00 CEU
Wed 2/22	1:30 - 3:30 CEU
Wed 3/21	9:00 - 11:00 CEU
Mon 3/26	1:30 - 3:30 CEU
Thurs 4/19	9:00 - 11:00 CEU
Mon 4/30	1:30 - 3:30 CEU

KNOW YOUR NUMBERS	
Wed 2/15	9:00 - 11:00 CEU
Thurs 3/15	1:30 - 3:30 CEU
Wed 4/18	9:00 - 11:00

Members can register for classes at [www.normls.com](http://www.normls.com), using the Education Tab. Non-members can call NORMLS at (216) 485-4100 and ask for the Training Department to process your information. You must Pre-Register for all classes. Please have your permanent file number ready when you call or register online. Classes are free for members of NORMLS and \$20 for non-members.

New agents or support staff must be added to the company roster before they can sign up for the NORMLS classes

**Some classes are available for Continuing Education Credit (CEU). The fees for CEU credit classes are \$20 for members and \$40 for non-members.**

BASIC RAPATTONI	
Thurs 2/2	1:30 - 4:00
Wed 2/8	9:00 - 11:30
Mon 2/13	1:30 - 4:00
Mon 2/20	9:00 - 11:30
Wed 2/29	1:30 - 4:00
Thurs 3/8	9:00 - 11:30
Wed 3/14	1:30 - 4:00
Fri 3/23	9:00 - 11:30
Thurs 3/29	1:30 - 4:00
Wed 4/4	1:30 - 4:00
Thurs 4/12	9:00 - 11:30
Mon 4/16	1:30 - 4:00
Wed 4/25	9:00 - 11:30

LISTING INPUT	
Fri 2/3	9:00 - 11:00
Wed 2/8	1:30 - 3:30
Thurs 2/16	9:00 - 11:00
Mon 2/20	1:30 - 3:30
Wed 2/29	9:00 - 11:00
Thurs 3/8	1:30 - 3:30
Fri 3/16	9:00 - 11:00
Wed 3/21	1:30 - 3:30
Thurs 3/29	9:00 - 11:00
Thurs 4/5	1:30 - 3:30
Wed 4/11	9:00 - 11:00
Thurs 4/19	1:30 - 3:30
Wed 4/25	1:30 - 3:30

MAKING MONEY USING NEOHREX	
Mon 2/6	1:30 - 3:30 CEU
Thurs 3/15	9:00 - 11:00 CEU
Mon 4/23	1:30 - 3:30 CEU

### VERY IMPORTANT!!!

You must arrive BEFORE the published start time for any CEU classes. Anyone arriving after the published start time will not be allowed to take the class for CEU! **You are required to show a photo ID when taking CEU classes**